

Patient Name:	
Reason for visit:	Approximate date of last dental visit:
Do you consider yourself to be a Proactive person? rather take care of an issue today instead of letting ivisits, money and/or pain to fix down the road?	Someone who likes to avoid complications, Who t worsen over time which might cost more time,
○Yes ○No	
Do you consider yourself more of a Reactive persor with any issues as they develop. Even if that means pain to fix down the road?	n? Someone, who would rather wait and deal costing you more time, visits, money and/or
OYes ONo	
What is the most important objection or obstacle you answer below.	u have to visiting a dental office? Please write
<ul> <li>No objections or obstacles – I come faithfully e</li> <li>Fear – Of pain, Environment, Past experiences.</li> </ul>	very 6 months and value my dental health.
Time – Tight schedule. Getting appointments to Getting in and out of office quickly.	suit your schedule, Not able to take off work, etc.
<ul> <li>Have NOT had a sense of urgency – Nothing in years or something has been hurting at some!</li> <li>Budget – Knew I needed a lot of work, didn't have No Trust – Felt you were told you needed to previous experience. Didn't give me any data to sentence.</li> </ul>	evel for awhile but I've been able to live with it.  re money to address any issues found.  reatment you didn't need. Felt ripped off. Bad
What do you value most in a dental office? <b>Please</b> w	

- Cosmetic You most value how your teeth look. Want them straight. Want them white
- Function You most value an ability to enjoy your favorite foods and drinks. Don't want to be limited to just eating on one side or area. No food or drink should be off limits to you.
- Comfort You most value NOT being in pain or having any tooth or gum sensitivities. Example: I can't eat this anymore because it hurts or is sensitive.
- Longevity You most value the ability to have your natural teeth forever. You wish to have the work you have done in the chair to last as long as possible.